## RAMS Lending Rates at a Glance Owner Occupied Home Loans

Residential Lending
Grandfathered Full Doc Fixed Rates for existing customers
Rates Effective 6 August 2024



FIXED RATE HOME LOA	.NS	Value Advantage Package <sup>1</sup>		Interest Rate (p.a.) <sup>2</sup>	Comparison Rate (p.a.) <sup>3</sup>	Interest Rate (p.a.) <sup>2</sup>	Comparison Rate (p.a.) <sup>3</sup>
RAMS Fixed Rate Home Loan (Package)	Unpackaged or up to \$149,999	N		Principal & Interest		Interest Only	
	Total Package Borrowings <sup>2</sup> equal to or greater than \$150,000	Υ					
	1 Year Fixed			6.69%	8.80%	6.99%	9.35%
	2 Year Fixed			6.59%	8.58%	6.89%	9.09%
	3 Year Fixed			6.69%	8.42%	6.99%	8.91%
	4 Year Fixed			6.69%	8.26%	6.99%	8.72%
	5 Year Fixed			6.79%	8.17%	7.09%	8.61%
	10 Year Fixed			7.39%	8.13%	N/A	N/A
				Principal & Interest		Interest Only	
RAMS Fixed Rate Classic Home 1 Year Fixed				6.69%	6.59%	6.99%	8.05%
Loan	2 Year Fixed			6.59%	6.60%	6.89%	7.93%
	3 Year Fixed	N.		6.69%	6.64%	6.99%	7.86%
	4 Year Fixed	N		6.69%	6.67%	6.99%	7.78%
	5 Year Fixed			6.79%	6.74%	7.09%	7.75%
	10 Year Fixed			7.39%	7.31%	N/A	N/A

If you are an existing Self-Employed Product or Low Doc Product customer fixed rates are available on request. Please call 13 RAMS that's 13 7267

For more information, you can:

- Call 13 RAMS, that's 13 7267
- Visit RAMS.com.au

Credit criteria, fees and charges apply to the various products listed.

<sup>1</sup> Value Advantage Package is available on eligible RAMS Home Loans and is subject to an Annual Service Fee of \$149. There will only be one Annual Service Fee charged per Value Advantage Package. The Annual Service Fee is charged to a loan account, under your Value Advantage Package, once every year.

<sup>2</sup> At the end of the fixed rate period the interest rate will convert to the variable interest rate applicable to the particular home loan.

<sup>4</sup> The Comparison Rate for each of the home loan products contained on this page is based on a loan of \$150,000 over a term of 25 years.

WARNING: This comparison rate is true only for the examples given and may not include all fees and charges. Different terms, fees or other loan amounts might result in a different comparison rate.

RAMS Financial Group Pty Ltd ABN 30 105 207 538 AR 405465 Australian credit licence 388065. Credit Provider: Westpac Banking Corporation ABN 33 007 457 141 AFSL and Australian credit licence 233714.

## RAMS Lending Rates at a Glance Owner Occupied Home Loans - GRANDFATHERED Self Employed Fixed Rates for existing customers Residential Lending

FIXED RATE HOME LOANS		Interest Rate (p.a.) <sup>1</sup>	Comparison Rate (p.a.) <sup>2</sup>	Interest Rate (p.a.) <sup>1</sup>	Comparison Rate (p.a.) <sup>2</sup>
		Principal	& Interest	Interest Only	
RAMS Self-Employed Fixed Rate Home Loan	1 Year Fixed	6.84%	9.07%	7.14%	9.61%
	2 Year Fixed	6.74%	8.82%	7.04%	9.33%
	3 Year Fixed	6.84%	8.64%	7.14%	9.12%
	4 Year Fixed	6.84%	8.46%	7.14%	8.91%
	5 Year Fixed	6.94%	8.30%	7.24%	8.77%
	10 Year Fixed	7.54%	8.20%	N/A	N/A

Credit criteria, fees and charges apply to the various products listed.

<sup>1</sup> At the end of the fixed rate period the interest rate will convert to the variable interest rate applicable to the particular home loan.

<sup>2</sup> The Comparison Rate for each of the home loan products contained on this page is based on a loan of \$150,000 over a term of 25 years.

WARNING: This comparison rate is true only for the examples given and may not include all fees and charges. Different terms, fees or other loan amounts might result in a different comparison rate.

RAMS Financial Group Pty Ltd ABN 30 105 207 538 AR 405465 Australian credit licence 388065. Credit Provider: Westpac Banking Corporation ABN 33 007 457 141 AFSL and Australian credit licence 233714.